

Dean Spears

Economics Department
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Education

Ph.D.: Economics Department, Princeton University, expected June 2013.

General Examinations: advanced microeconomic theory, development economics
additionally completed course sequence for Princeton's psychology Ph.D.

M.A.: Economics, Princeton University, 2009.

M.P.A.: Woodrow Wilson School, Princeton University, 2007.

Field: Development Studies.

M.A.I.S.: School of International and Area Studies, University of Oklahoma, 2005.

B.A.: International Studies, University of Oklahoma, 2005.

Minors: anthropology, economics, history, philosophy, Spanish.

College of Arts and Sciences top graduate. Phi Beta Kappa.

Research

Publications

Poverty and probability: aspiration and aversion to compound lotteries in El Salvador and India.
Experimental Economics. 2012.

Policy lessons from the implementation of India's Total Sanitation Campaign. *India Policy Forum*. 2012.

Low Expectations: Reference-Dependent Preferences and Labor Supply in Cape Town, South Africa. *Poverty & Public Policy*. 2012.

Height and cognitive achievement among Indian children. *Economics & Human Biology*. 2011.

Economic Decision-Making in Poverty Depletes Behavioral Control. *B.E. Journal of Economic Analysis & Policy*. 2011.

media attention: *The New York Times*, *The New Republic*, Radio Air America

Bounded Rationality as Subjective Menus: Contraction Consistency and Intertemporal Choice.
B.E. Journal of Theoretical Economics. 2011.

Pending requests to revise and resubmit

Effects of Early-Life Exposure to Rural Sanitation on Childhood Cognitive Skills: Evidence from India's Total Sanitation Campaign. *Journal of Human Resources*. *with* Sneha Lamba.

Having a son promotes clean cooking fuel use in urban India. *Economic Development and Cultural Change*. *with* Avinash Kishore.

Decision Costs and Price Sensitivity: Field Experimental Evidence from India. *Journal of Economic Behavior & Organization*.

Research under peer review

Effects of Rural Sanitation on Infant Mortality and Human Capital: Evidence from a Local Governance Incentive in India.

Sanitation and open defecation explain international variation in children's height: Evidence from 140 nationally representative household surveys.

Caste, cleanliness, and cash: Effects of caste-based political reservations in Rajasthan on a sanitation prize. *with* Sneha Lamba.

Delhi Metro mass transit is associated with reduction in traffic accidents, mortality.

Who is the Identifiable Victim?: Caste Interacts with Sympathy in India. *with* Ashwini Deshpande.

Cognitive Limits, Apparent Impatience, and Monthly Consumption Cycles: Theory and Evidence from the South African Pension. accepted for presentation at the annual meetings of the American Economic Association, 2013.

Research in progress

Hospital incentives and antibiotic resistance. *with* Michael Geruso.

Lower-ranking (*i.e.* with younger husbands) daughters-in-law in rural Indian joint families have shorter children. *with* Diane Coffey and Reetika Khera.

Effects of rural sanitation on children's height: Evidence from an experimental partnership with the government of Maharashtra. *with* Jeffrey Hammer, *et al.*

Mechanism design of governance incentives in a low-capacity state: Theory with illustrations from India's Clean Village Prize. *with* Rohit Lamba.

Does an improving disease environment explain the Indian decline in calorie consumption? *with* Josephine Duh.

The dirty business of *vikas*: Observations on India's Nirmal Bharat Abhiyan in practice. *with* Avinash Kishore.

Older brothers are gross: Is there an effect on younger siblings' health of older siblings' open defecation? *with* Diane Coffey.

Academic honors & research grants

Center for Health and Wellbeing “Grand Challenges” grant for sanitation research, 2011-2012.

Russell Sage Foundation Small Grant in Behavioral Economics, *with* John Papp, 2010.

Russell Sage Foundation Summer Institute in Behavioral Economics, 2010.

Fellowship in Social Policy, 2009-2011.

Global Network on Inequality grant, 2009-2010.

Center for Economic Policy Studies grant, 2009-2010.

The Richard S. Simmons ‘51 Graduate Fellowship, 2008-2009.

Research Program in Development Studies grant for field experiment, 2008-2009.

Center for Health and Wellbeing grant for field experiment, 2008-2009.

Princeton Laboratory for Experimental Social Science grant, 2007.

Truman Scholarship, 2004.

U.S. Presidential Scholar, 2001.

Teaching experience

Lecturer in Public Affairs. Woodrow Wilson School. Princeton University. 2007-2008.

As instructor

College English. Garden State Youth Correctional Facility, New Jersey. February 2010.

“Behavioral and Experimental Economics of Development” (workshop in Spanish). Universidad de El Salvador. October-November 2009.

As teaching assistant

“Evaluating Social Programs: Executive Training at J-PAL.” Abdul Latif Jameel Poverty Action Lab. MIT. May 2008.

WWS 512b&c. Macroeconomics (MPA – basic and advanced). Princeton. spring 2007.

WWS 507b. Quantitative Analysis (MPA). Princeton. fall 2007.

WWS 509. General Linear Models (PhD). Princeton. fall 2007.

ECON 1123. Principles of Microeconomics (undergraduate). University of Oklahoma. fall, spring 2003.

Professional Activities

Invited seminars and conference presentations

2013: AEA, World Bank (DC), Gates Foundation workshop (Phnom Penh), Tufts, PAA (coauthor presenting at economic demography workshop)

2012: PAA (poster & paper), Yale conference on experimental moral psychology and poverty, World Bank DC, Gates Foundation, India Policy Forum (Brookings & NCAER), LBSNAA, NCAER, World Bank Delhi, World Water Week (Stockholm), NEUDC

2011: Delhi School of Economics, NCAER, IIT Delhi

2010: University of Cape Town, Princeton Center for Health and Well-being

2009: University of El Salvador, NEUDC

2008: NEUDC

Journal refereeing

Journal of Policy Analysis and Management; Poverty and Public Policy; Journal of Asian Economics; The South Asianist; Economics and Human Biology; Health Economics; International Journal of General Medicine; World Development

Non-academic writing

“Ending open defecation by paying for what we get.” *Business Standard*. August 2012.

“Let the toilet revolution begin!” (not my title) *Business Standard*. July 2012.

Other experience

Executive Director, rice: a research institute for compassionate economics. 2011-present. *with* Diane Coffey and Avinash Kishore. www.riceinstitute.org

Survey on NREGA, migration, and labor supply. 2010. Banswara, India. *with* John Papp and Diane Coffey.

Evaluation of attendance program. 2009. “*Limits to Experimental Evaluation and Student Attendance in Rural Indian Schools: A Field Experiment.*” Gujarat, India. *with* Diane Coffey.

Research Associate for policy writing. 2007 - 2009. Abdul Latif Jameel Poverty Action Lab.

Drafted policy summary “briefcases” and sector review “bulletins” on absences of teachers and health service providers, corruption, HIV voluntary counseling and testing, pricing, and savings promotion.

Language skills

English: native

Spanish: fieldwork proficiency, depreciating

Hindi: intermediate, growing

January 28, 2013