

**Course 005**  
**Midterm exam 1: Answer Key**

**Question 1**

Discussed in class

**Question 2a**

Let  $q_i$  be the quantity produced by firm  $F_i$ , where  $i = 0, 1, 2, 3, \dots, n$ .

We solve for SPNE using backward induction. After  $F_0$  chooses  $q_0$ , followers' choice of  $(q_1, \dots, q_n)$  must be a Nash equilibrium. That is given  $q_0$  and  $q_{-i}$ ,  $q_i$  must be best response for Firm  $i$ .

Profit of Firm  $i$  is denoted by  $\pi_i$ .

$$\pi_i = (1 - q - c)q_i = \left(1 - q_0 - \sum_{k=1}^n q_k - c\right)q_i \quad (1)$$

Differentiating w.r.t  $q_i$ , FOC for  $i$ -th firm, we get

$$1 - q_0 - \sum_{k=1}^n q_k - c = q_i \quad (2-i)$$

Solving Equation (2 - 1) to (2 -  $n$ ), we obtain,

$$q_i^*(q_0) = \frac{1 - q_0 - c}{n + 1} \quad (2)$$

Next, we focus on the choice of  $q_0$  by  $F_0$  at the beginning of the game. Note  $F_0$  takes into account reaction function of followers while maximizing its profit function.

$$\pi_0 = (1 - q - c)q_0 = \left[1 - q_0 - n \left(\frac{1 - q_0 - c}{n + 1}\right)\right]q_0 \quad (3)$$

Differentiating w.r.t  $q_0$  and rearranging we get,  $q_0^* = \frac{1 - c}{2}$ .

SPNE strategies are:  $q_0^* = \frac{1 - c}{2}$  and  $q_i^*(q_0) = \frac{1 - q_0 - c}{n + 1}$

[Note: Strategies must be properly specified. In the final examination marks will be deducted for such mistakes.]

**Question 2b and 2c**

Consider the following strategies,

$$F_0: \hat{q}_0 = \frac{1-c}{n+2}$$

(For all  $i = 1, \dots, n$ )  $F_i: q_i(\hat{q}_0) = \frac{1-c}{n+2}$ , otherwise for all  $q_0 \neq \hat{q}_0$ ,  $q_i(q_0) = \frac{1-c}{n}$ .

Given  $F_0$ 's choice,  $\hat{q}_0 = \frac{1-c}{n+2}$ , all followers are playing Nash equilibrium strategy because from Equation (2),  $q_i^*(\hat{q}_0) = \frac{1-c}{n+2}$ .

Given strategies of the followers,  $q_1(q_0), \dots, q_n(q_0)$ ,  $F_0$  earns zero profit at  $q_0 \neq \hat{q}_0$  and earns positive profit at  $\hat{q}_0$ .

Thus the proposed strategies are mutual best response and hence is a Nash equilibrium.

However, this is not a SPNE because at subgames where  $q_0 \neq \hat{q}_0$ , followers are not playing Nash equilibrium response (given by Equation (2)).

### Question 3

The game comprises of 2 stages. In the second stage, at any history, all present employers decide to hire the second candidate because  $0 \leq v_2 \leq 10$  and payoff from not hiring is 0

In the first stage, if both employers decide to employ candidate 1, then they hire her with probability 0.5. In this case, the employer who loses the toss ends up hiring candidate 2 in the next period. Therefore, the expected payoff for each employer when both decide to hire in stage 1 is  $0.5v_1 + 0.5\mathbb{E}[v_2]$ . If one employer decides to hire then her payoff is  $v_1$  and that of the other employer is  $\mathbb{E}[v_2]$ . Lastly, if both do not hire in the first stage then their expected payoff is  $0.5\mathbb{E}[v_2]$ , each.

Notice that  $\mathbb{E}[v_2] = 5$ . The first stage game can be expressed in the following way.

		Employer 2	
		Hire	Not hire
Employer 1	Hire	$0.5v_1 + 0.5\mathbb{E}[v_2], 0.5v_1 + 0.5\mathbb{E}[v_2]$	$v_1, \mathbb{E}[v_2]$
	Not hire	$\mathbb{E}[v_2], v_1$	$0.5\mathbb{E}[v_2], 0.5\mathbb{E}[v_2]$

There are 4 different NE of the first stage game, depending on the value of  $v_1$ .

- If  $v_1 \geq 5$ , both employers decide to hire
- If  $2.5 \leq v_1 \leq 5$ , then one employer hires and the other does not
- If  $v_1 < 2.5$ , both employers do not hire

Thus SPNE strategies are:

Employer  $i$ : (Stage 1) Hire only if  $v_1 \geq 2.5$ , (Stage 2, at every history) Hire irrespective of  $v_2$

Employer  $j$ : (Stage 1) Hire only if  $v_1 \geq 5$ , (Stage 2, at every history) Hire irrespective of  $v_2$