## Unilateral Externality: Two Dimensional Choice

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Lecture 1

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# Externality: Leading Types

Technical/Technological Externality

- interdependence of payoff functions
- interdependence is technical choice of one agent affects the payoff function(s) of other(s)
- interdependence is direct choice of one agent directly affects the payoff function(s) of other(s)
- interdependence generally affects 'productivity'

Pecuniary Externality

- interdependence of payoff functions
- interdependence is generally indirect
- is/can be channelized through a market relation/transaction

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## Two dimensional choice: A simple illustration I

#### Assume

- There are two economic agents say, Agent/Firm 1 and Agent/Firm 2
- Production by Agent/Firm 1 'causes' externality for Agent/Firm 2
- Agent/Firm 1 makes two choices. E.g., a polluting plant chooses
  - the 'scale' of operation/activity, s
  - the care level x exercised during production

Let

- $\phi^1(s, x) = \phi^1(s) sx$  be the payoff/profit function for Agent/Firm 1.
- $\phi^2(.)$  be the payoff/profit function for Agent/Firm 2.

$$\phi^2(.)=\bar{\phi}^2-l(s,x),$$

 $\bar{\phi}^2$  denote the maximum payoff (utility/profit) Agent 2 can achieve in absence of externality caused by Firm 1.  $\bar{\phi}^2 > 0$ .

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## Two dimensional choice: A simple illustration II

Assume

• Activity *s* is good for firm 1 but bad for firm 2.

• Care x is good for firm 2 but bad for firm 1.

$$\phi_s^1(s,x) > 0$$
, for  $s < \overline{s}(x)$ , and  $\phi_s^1(s,x) < 0$ , for  $s > \overline{s}(x)$ ,  
 $\phi_{ss}^1(s,x) < 0$   
 $l_s(s,x) > 0$ ,  $l_{ss}(s,x) \ge 0$ ,

i.e.,  $\phi_s^2(s, x) < 0, \ \phi_{ss}^2(s, x) < 0$ . Further,

$$\phi^1_x(s,x) < 0, \; \phi^1_{xx}(s,x) \le 0, \; ext{and} \;$$
  $l_x(s,x) < 0, \; l_{xx}(s,x) > 0,$ 

i.e.,  $\phi_x^2(s, x) > 0$ ,  $\phi_{xx}^2(s, x) < 0$ .

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### Laissez Faire

Firm/Agent 1 will solve

$$\max_{s,x}\{\phi^1(s,x)\}.$$

Since  $\phi_x^1(s, x) < 0$ , it will choose

$$x_{p}^{*} = 0$$

will opt s that solves the following FOCs:

$$\phi_s^1(s,0) = 0 \tag{1}$$

Let  $s_p^*(0) > 0$  be the solution. That is,  $\phi_s^1(s_p^*(0)) = 0$ .

### First-Best I

The First-Best (total profit maximization) problem is

$$\max_{s,x} \{ \phi^1(s,x) + \phi^2(s,x) = \phi^1(s,x) + \bar{\phi}^2 - l(s,x) \}$$
(2)

For this OP, the FOCs is:

$$\begin{array}{lll} \phi_{s}^{1}(s,x) + \phi_{s}^{2}(s,x) &= & 0 \\ \phi_{x}^{1}(s,x) + \phi_{x}^{2}(s,x) &= & 0, i.e., \end{array}$$

$$\phi_{s}^{1}(s,x) - l_{s}(s,x) = 0$$
(3)

$$\phi_x^1(s,x) - l_x(s,x) = 0, i.e.,$$
 (4)

Let  $s^*$  and  $x^*$  solve () and (), simultaneously Assume  $(s^*, x^*) > (0, 0)$ . Therefore, we get

$$\phi_{s}^{1}(s^{*}, x^{*}) - l_{s}(s^{*}, x^{*}) = 0$$
  
$$\phi_{x}^{1}(s^{*}, x^{*}) - l_{x}(s^{*}, x^{*}) = 0, i.e., a = 0$$

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### First-Best II

Clearly,  $x_p^* < x^*$ .

#### Question

How does  $s_p^*(0)$  compare with  $s^*$ ? Under what conditions, we will get  $s_p^*(0) > s^*$ ?

Simple Functional Form: Suppose,

$$\phi^1(\boldsymbol{s},\boldsymbol{x}) = \phi^1(\boldsymbol{s}) - \boldsymbol{s}\boldsymbol{x}$$

where  $\phi_s^1(s) > 0$  and  $\phi_{ss}^1(s) < 0$ . Note: for this form,

$$\phi_{x}^{1}(s, x) < 0 \text{ and } \phi_{xx}^{1}(s, x) \leq 0.$$

Now, the First Best,  $(s^*, x^*)$  will solve the following FOCs

$$\phi_s^1(s) - x - l_s(s, x) = 0$$
  
 $-s - l_x(s, x) = 0, i.e.,$ 

### First-Best III

That is,

$$\phi_s^1(s^*) = x^* + l_s(s^*, x^*)$$
(5)  
-  $l_x(s^*, x^*) = s^*.$  (6)

Also, for this functional form (1) reduces to:

$$\phi_s^1(s) = 0 \tag{7}$$

Since  $\phi^1(s)$  is concave, from a comparing (5) with (7), you can see that  $s_p^*(0) > s^*$  holds.

## Corrective Measure: Quantity Regulation I

Suppose,

- The regulator sets standards for the externality generators
- The regulatory standard  $(s^R, x^R) = (s^*, x^*)$ . That is,
- Firm is allowed to produce up to s\* and required to choose care x\*
- Sever penalty for production beyond s<sup>\*</sup> or care below x<sup>\*</sup>
- In equi, Firm 1 will choose (s\*, x\*)
- The outcome is Kaldor-Hicks efficient.

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## **Ex-post Liability**

Recall

•  $\bar{\phi}_2$  is the profit in the absence of externality, i.e.,  $\bar{\phi}_2 = \phi^2(s = 0)$ Suppose,

- The externality creator is required to compensate the 'victim' of externality
- Firm 1 pays a compensation equal to loss; i.e., equal  $l(s, x) = \overline{\phi}_2 \phi^2(s, x)$ .

Now, in equilibrium, 1 will choose *s* and *x* that solves:

$$\max_{s,x} \{ \phi^{1}(s,x) - I(s,x) \}$$
(8)

$$\phi_{s}^{1}(s,x) - l_{s}(s,x) = 0$$
(9)
$$\phi_{x}^{1}(s,x) - l_{x}(s,x) = 0, i.e.,$$
(10)

equilibrium choice is  $s = s^*$  and  $x = x^*$ .

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### Per unit Tax

Suppose, there is no care standard fixed for Firm 1. Further,

- activity level *s* is observable to the govt
- the per-unit (of activity) tax rate is  $\overline{t}$

Now, Firm 1 will choose  $x^T$  and  $s^T$  that solve

$$\max_{s,x} \{\phi^1(s,x) - sx - s\overline{t}\}, i.e.,$$
(11)

Clearly  $x^T = 0$ . However,  $s^T$  will solve

$$\begin{aligned} \phi_s^1(s) &- \overline{t} &= 0 \\ \phi_s^1(s^T) &= \overline{t}. \end{aligned}$$
 (12)

A comparison of (5) with (12) shows that depending on the level  $\overline{t}$  we can have: Clearly

$$s^T > < s^*$$

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## Un-observable Activity Level: Regulation

Suppose,

- care level *x* is observable to the regulator
- activity level s is NOT observable to the regulator
- the regulator requires care level x\* if Firm 1 invests x\*, it has no further obligations

Suppose,

• Firm 1 will adopt care standard x\*

Now, Firm will choose  $s^R$  to solve

$$\max_{s} \{\phi^{1}(s) - sx^{*}\}, i.e.,$$
(13)

will chose  $s^R$  that solves

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$$\phi_s^1(s) - x^* = 0, i.e., \phi_s^1(s^R) = x^*$$
 (14)

From (5) and (14) we see that

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$m{s}^{m{R}} > m{s}^{*}$	▲□> ▲@> ▲≧> ▲≧> <	୬୯୯

## Un-observable Activity: Liability

Suppose,

- care level x is observable to the court
- activity level s is NOT observable to the court
- the court requires care level *x*<sup>\*</sup> at this care level, Firm 1 has no liability Suppose,
  - Firm 1 will adopt care level x\*

Now, Firm will choose  $s^L$  to solve

$$\max_{s} \{\phi^{1}(s) - sx^{*}\}, i.e.,$$
(15)

will chose s<sup>L</sup> that solves

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$$\phi_s^1(s) - x^* = 0, i.e., \phi_s^1(s^L) = x^*$$
 (16)

From (5) and (16) we see that